Europe Regional Contracting Office

USA MEDCOM HEALTH CARE ACQUISITION ACTIVITY

EUROPE REGIONAL CONTRACTING OFFICE

INFORMATION BRIEFING

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TOPICS

- Mission
- Vision
- Organization
- Site Support/Customers
- Core Business Practices
- Contract Types
- Customer Relations
- Current Issues
- Statistics

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MISSION

- Advise the Europe Regional Medical Command (ERMC) on acquisition procedures
- Provide acquisition/contracting support for medical facilities within the European Theater
- Provide Government Wide Purchase Card program management, surveillance and staff assistance for all medical facilities within ERMC

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VISION

- **A world class contracting organization supporting a world class medical system committed to:**

Innovative business practices
Customer focus
Employee empowerment

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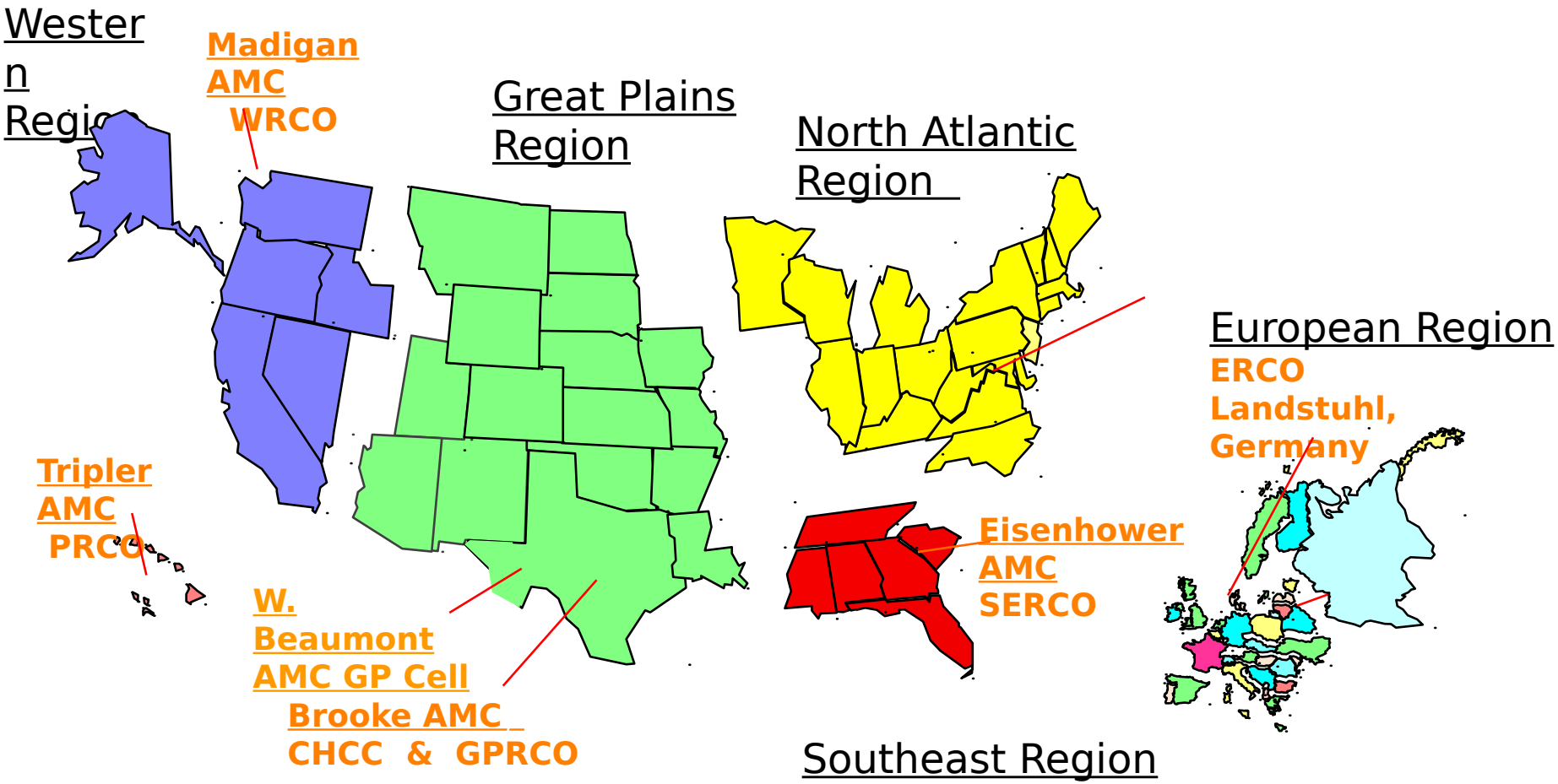
MEDCOM ORGANIZATION OVERVIEW



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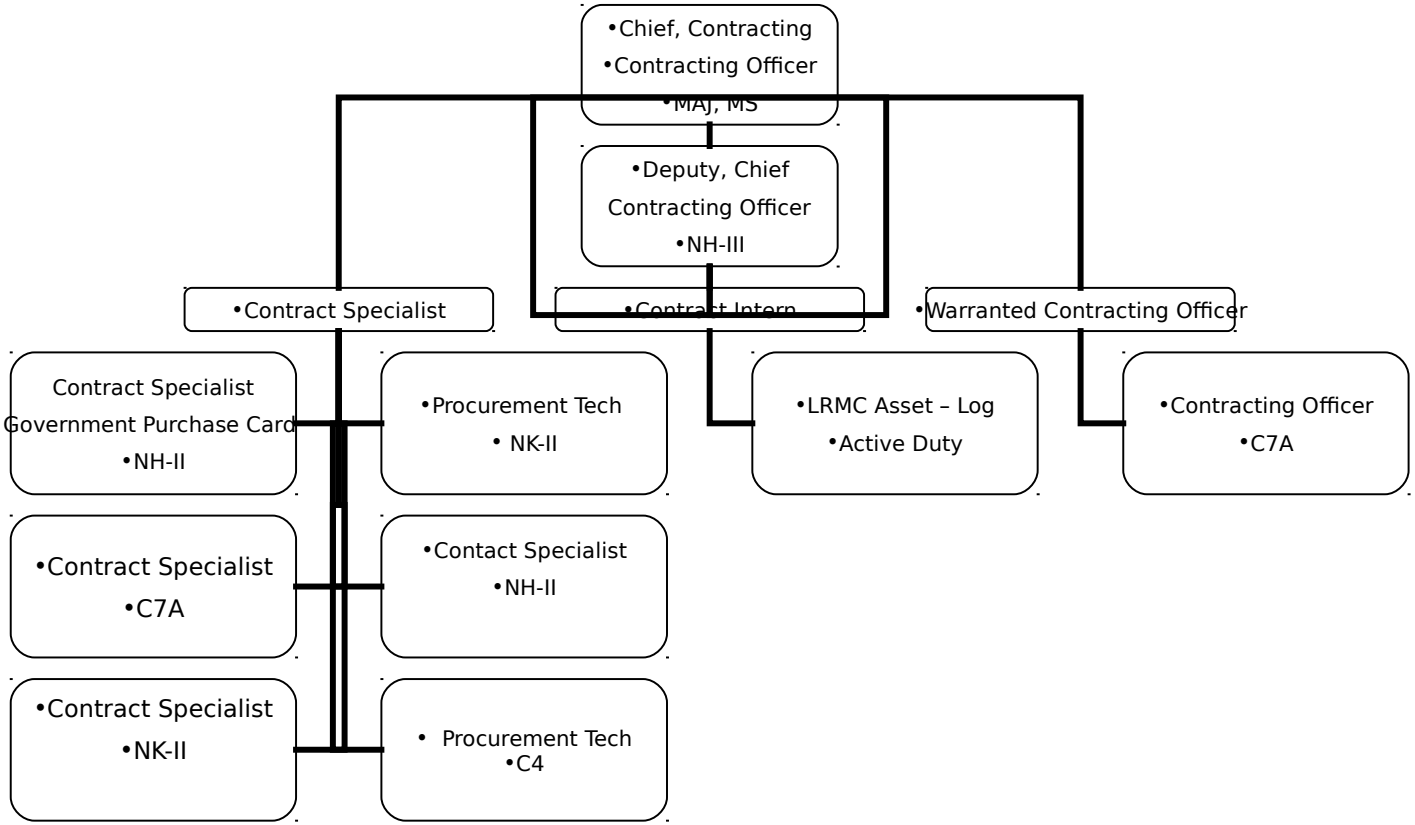
ORGANIZATION



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SITE SUPPORT

- Landstuhl Regional Medical Center, Landstuhl
- Heidelberg Army Community Hospital, Heidelberg
- Wuerzburg Army Community Hospital, Wuerzburg
- U.S. Army Medical Material Center – Europe (USAMMCE), Pirmasens
- Center for Health Promotion and Preventative Medicine (CHPPM), LRMC

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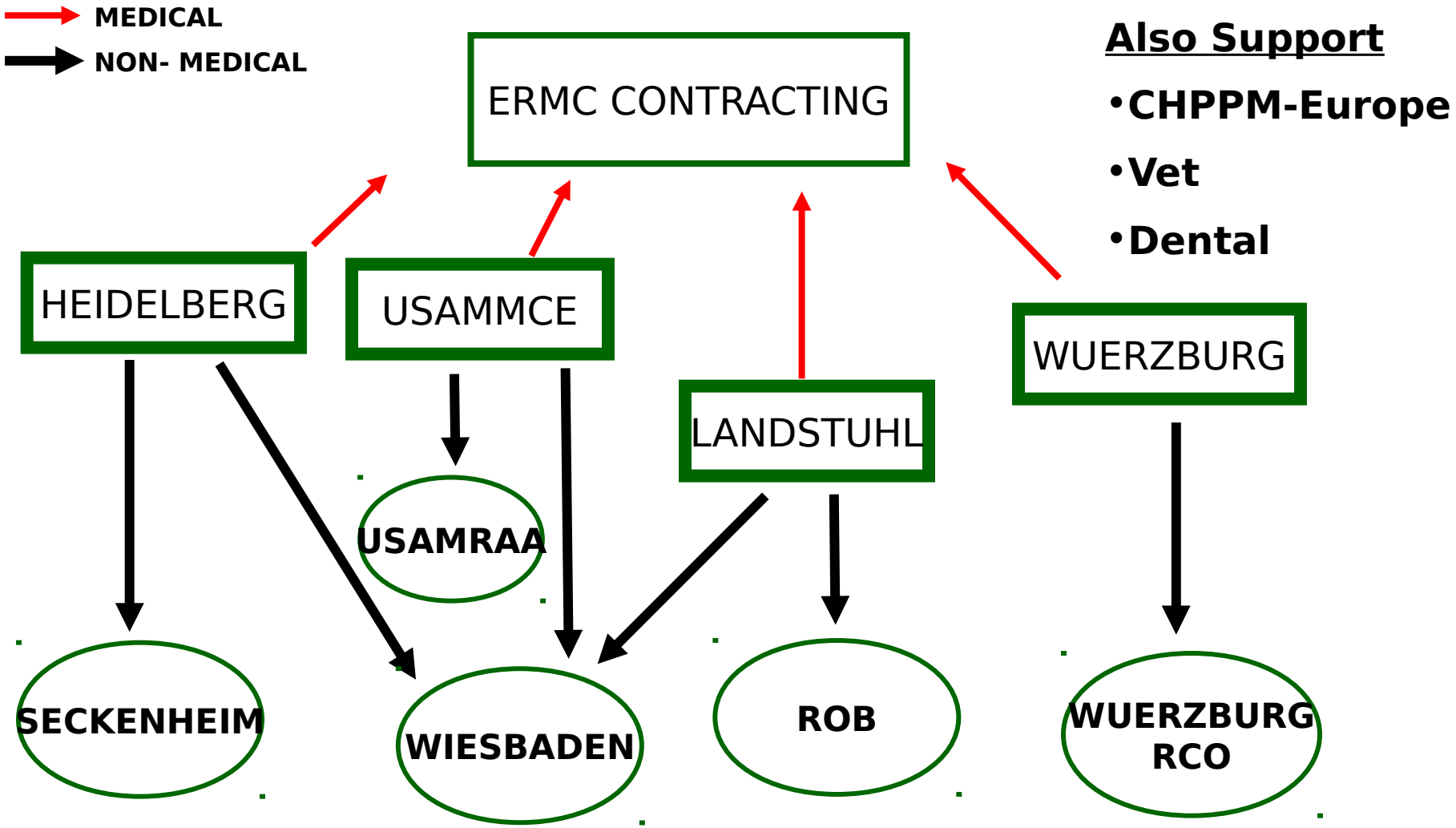
CONTRACTING SUPPORT OFFICES



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CORE BUSINESS PRACTICES

- Health care providers
- Medical supplies and equipment
- Hospital linen
- Medical Gas
- Housekeeping
- TRICARE Service Center Support Program Contract

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CONTRACT TYPES

- **PERSONAL SERVICE CONTRACTS**
  - **Anesthesiologist**
  - **Emergency Room Physician**
  - **Occupational Therapist**
  - **Ophthalmologist**
  - **Optometry**
  - **Physical Therapist**
  - **Physician Assistant**

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CONTRACT TYPES

- **SERVICE CONTRACTS**
  - **Clinical Engineering Services**
  - **Dental**
  - **Veterinary**
  - **Laboratory Reagents/Equipment**
  - **Linen**
  - **Coding**
  - **Housekeeping**
  - **TRICARE Service Center ($18.9M)**

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CUSTOMER RELATIONS

- Robust website with customer's answers
- Customer and Staff Assistance Visits
- Briefed contracting to the activity Commanders and clinic Commanders – Fall 04
- All briefings discussed the acquisition planning process, ratifications, COR responsibilities and the Government Purchase Card
- Unauthorized Commitments: Still have a

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CURRENT ISSUES

- Customer Education (Market research)
- PRWeb – Logistics Function
- iMAP – innovative Medical Acquisition Program
- Contracting Officer Representative (COR)
- Government Purchase Card (GPC) Surveillance
- GPC Certification: 24th of each month
- GPC – Initial and refresher training
- FY 05 Cut-Off Dates (Plan ahead)
- DFAS – Paying problems (Receiving Reports)

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STATISTICS

- **Workload**

	FY01	FY02	FY03	FY04
Actions	141	446	636	865
Dollars	$4.6M	$17.7M	$22.4M	$24.7M

*FY01 figures start in May

- **Government Purchase Card**
  - 298 Accounts (as of 2 July) 109 BO/189 Cards
  - Current ERMC policy is to certify on the 24th of each month… increased rebates

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QUESTIONS

“May all of your unauthorized procurements be ratified.”